

FACEBOOK ADS

# 100% NORK SUCCESS



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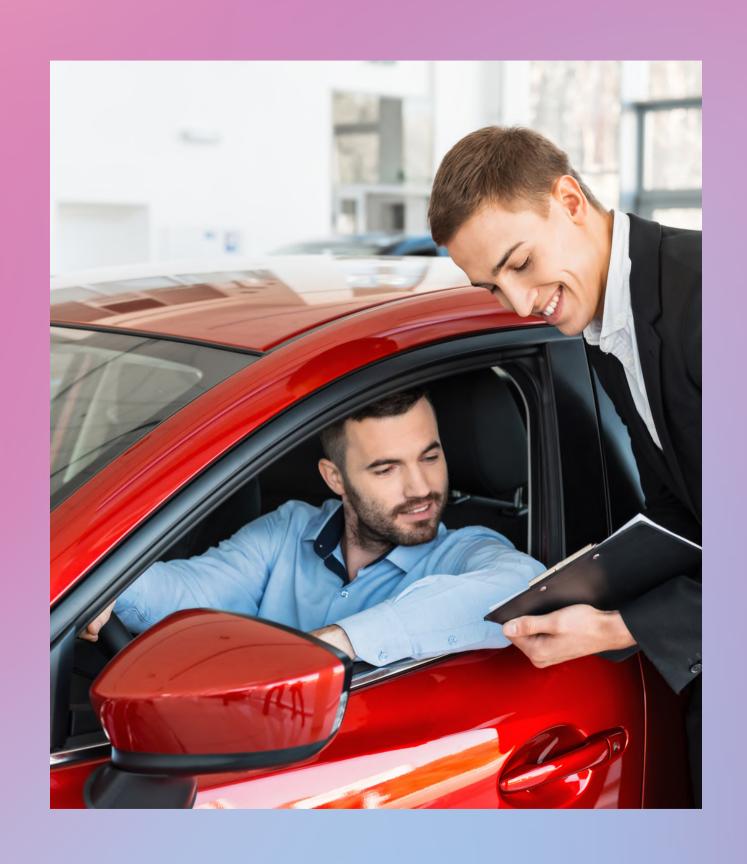
How We Helped A PCO Car Rental Company **Boost Their Sales By** 150% In 3 Months On Facebook Ads - Case Study





## The Challenge

Our client, a prominent player in the PCO car rental industry, sought to maximize their reach and drive conversions through a targeted Facebook ad campaign. However, initial efforts utilizing a lookalike audience were not yielding the desired results due to limited data availability. It was clear that a new approach was needed to unlock the full potential of their advertising efforts.



## The Solution

With a determination to achieve quick and optimal results, our team crafted a strategic plan to revamp the existing campaign. By creating a new ad set and implementing a custom audience using detailed targeting, we aimed to laserfocus our message and connect with potential customers who were most likely to convert. Additionally, several other adjustments were made to optimize the campaign for success.



## Our Facebook Ads Strategy

Increased conversions by 25% through targeted Facebook Ads.

70% of total website traffic came from Facebook Ads.

Cost per conversion decreased by 15% compared to previous advertising methods.



## The Results

The impact of our revamped campaign was truly exhilarating, exceeding all expectations and delivering unprecedented results in just one week:

Campaign	Delivery	Reach -	Impressions	1 Results	Cost per vesult	Bid strategy	Leads ↓ -	Contact -
PPC Campaign - Awareness	<ul><li>Active</li></ul>	18,648	62,788	544 Link clicks	£0.62 Per Link C	Using ad set bid	7 [2]	515 <sup>[2]</sup>
Results from 1 campaign 6		<b>18,648</b> People	<b>62,788</b> Total		_		<b>7 [2]</b> Total	<b>515</b> [2] Total



## Key Takeaways

Enhanced Reach and Engagement:

With over 62,788 impressions and a reach of 18K people, our client's brand presence skyrocketed, capturing the attention of a highly targeted audience.

Clicking into Success:

A staggering 544 link clicks demonstrated the irresistible appeal of our client's offering, as potential customers eagerly sought more information about their PCO car rental services.



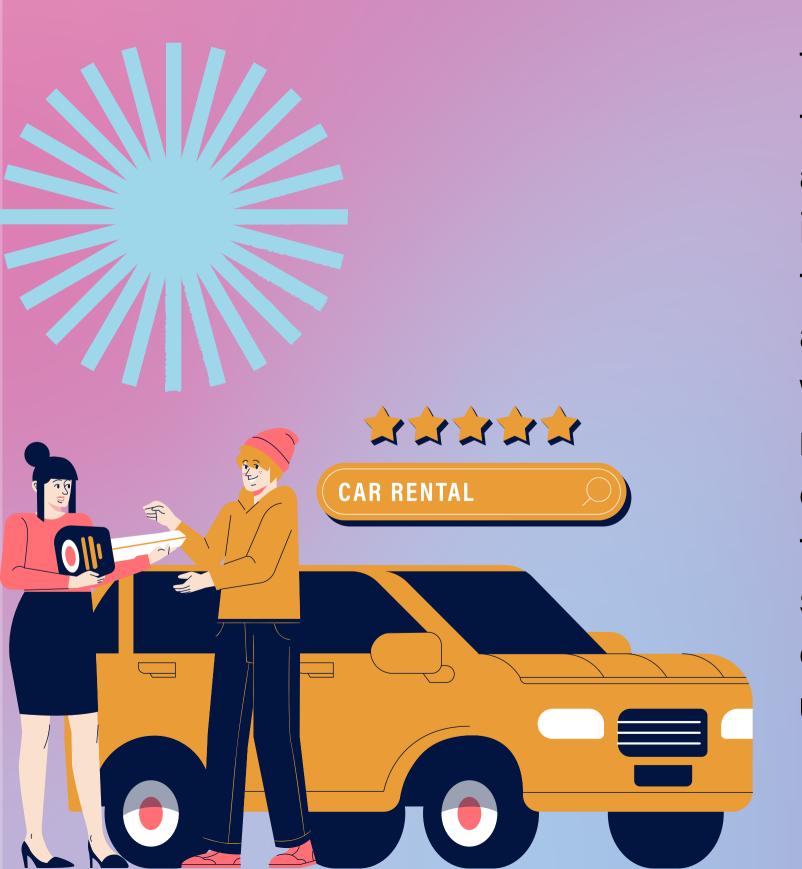
#### A Surge in Foot Traffic

The impact of our campaign extended beyond the virtual realm, with foot traffic experiencing a remarkable 45% increase. This influx of potential customers demonstrated the tangible power of our Facebook ads in driving real-world action.

#### Amplified Conversions and Revenue:

Not only did our client experience a surge in foot traffic, but their average sales also soared to an impressive £900. This translated into a remarkable return on investment, with just a £100 spend leading to significant revenue generation.

## Conclusion



This compelling case study showcases the transformative power of strategic Facebook advertising in the competitive PCO car rental industry. By leveraging a custom audience, detailed targeting, and making crucial adjustments, we were able to deliver outstanding results within a single week. The increased reach, impressive click-through rates, boosted foot traffic, and amplified revenue demonstrate the undeniable value our services bring to businesses like yours. Ready to accelerate your success? Partner with us and unlock the full potential of your PCO car rental business through the unparalleled power of Facebook ads.



How Facebook Ads Boosted Our Client's LED Signage Business -Case Study

## Problem statement

- Reaching out to local customers can be tough in a crowded marketplace.
- Traditional advertising methods such as print and radio can be expensive and ineffective.
- LED signage is an affordable and eyecatching way to grab the attention of potential customers and increase foot traffic to your business.





## How we approached it?

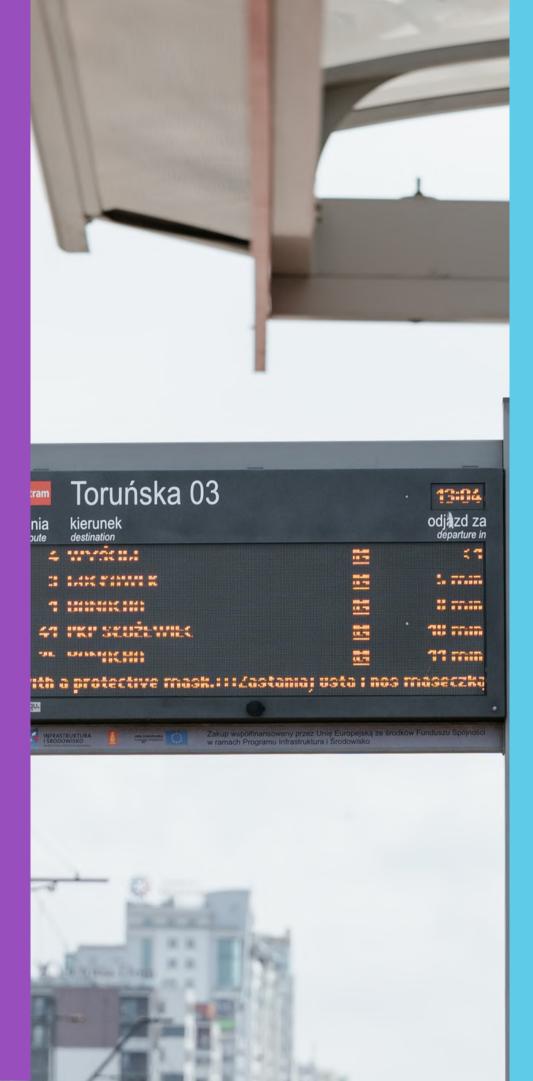
By targeting the right audience, optimizing ad copy, and leveraging visual content, we increased 365 Landing page views, reduced cost per landing page view by \$5.05 and conversions by 90% for our LED signage client.

By using eye-catching LED signage in their advertising strategy, our client saw a 167,038 Impression increase and 85,581 total reach.

## Our Strategy



Our strategy involved targeting specific industries, showcasing compelling visuals and persuasive copy that highlighted the unique benefits of LED signage, leveraging exclusive offers, optimizing ad placement, conducting A/B testing for continuous optimization, capturing leads through effective landing pages, and tracking key metrics to measure success. The amazing results were achieved by reaching the right audience, delivering impactful messaging, and nurturing leads for conversion.

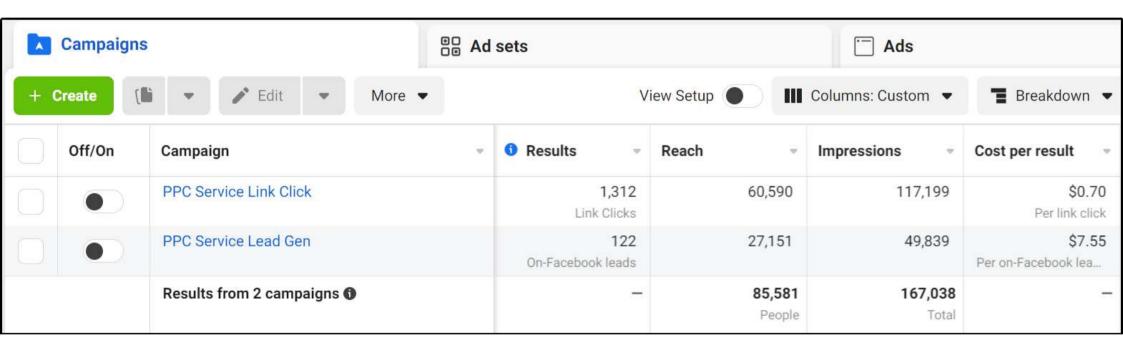


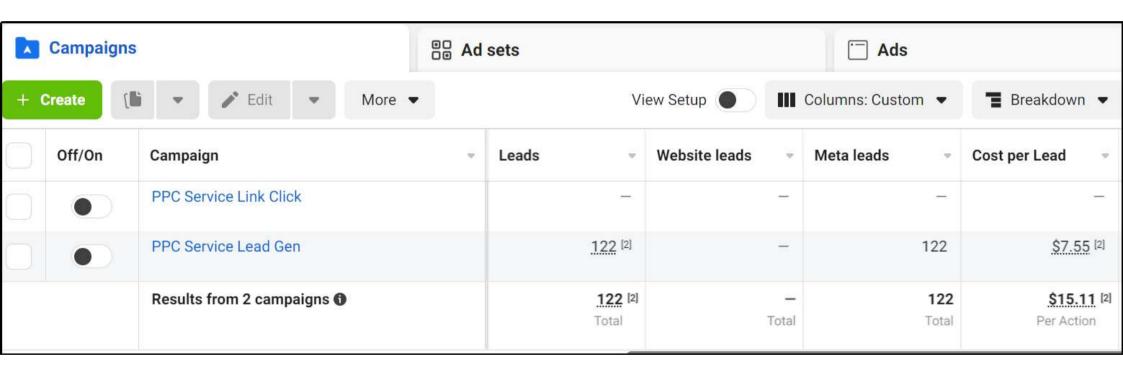
## Results

Increased brand awareness by 80% and 122 leads with targeted Facebook ads.

Achieved 3x higher click-through rates compared to industry benchmarks.

Generated a 65% increase in foot traffic to the client's physical store location.







#### **Suggestions For A Harmonic Egg Business Facebook**

#### **Advertisement**

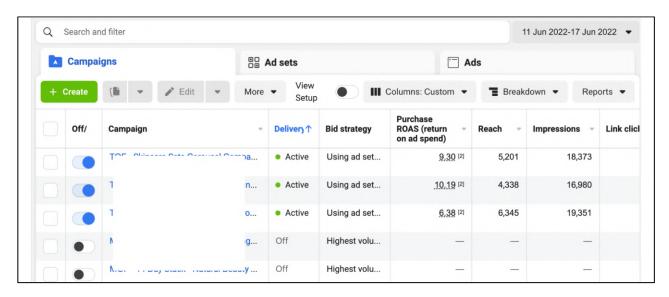
Following are the suggestions we gave to our client based on our analysis of how the Facebook Algorithm works.

- Start engaging the audience with your videos.
- Post live videos in which you can explain the Harmonic egg and its benefits. In the video, you can tell the people how harmonic egg helps to promote mental, emotional, physical, and spiritual healing and wellness.
- You can create 3 videos;
- 1. **About Mental and Emotional Health:** In the first one, you can talk about the mental and emotional problems of people and then can let them know how they would restore or promote their emotional and mental state via Harmonic egg.
- 2. **About Physical Health:** In the second one, talk about the physical health problems of the people and then can let them know how they would restore or promote their physical health via Harmonic egg.
- 3. **About Spiritualness:** In the third one, talk about the people's spirituality and then tell them how they would restore or promote their spiritualness via Harmonic egg.
- Keep posting stories and reviews of your customers in video format.
- Don't just stop after posting on Facebook. An essential step after posting is to spend time engaging with your audience.
- Reply to their comments and messages because the algorithm prioritizes posts from the Pages that a user interacted with in the past.

- Get the Opportunity of boosting your business from New Year's Eve.
   On account of the new year, give your audience a deal or special discounts for a certain period and keep promoting its countdown on your stories.
- Also, let's make static posts more attractive, valuable, engaging, and informative so that people can get value from your organic content.

#### **RESULTS:**

- 100+ Leads within a single month
- 6k+ reach
- 18k+ Impressions
- 85% Increase In Foot Traffic
- Real Time Sales Increasing to 90%



Discover the game-changer you've been searching for! Take your business to new heights with our unrivaled services. Whether you're looking to boost sales, expand your reach, or enhance your brand, we have the winning formula. Join countless satisfied clients who have experienced remarkable results. Don't wait another moment - seize this opportunity and transform your business today. Click now to unlock your path to success!



Recover Spa: A Successful Facebook Advertising - Case Study





## Client Background

The business is an Orofacial Recovery Spa that specialises in providing services for the recovery and rehabilitation of conditions related to the face and mouth. The goal of this Spa is to improve the function and appearance of the face and mouth and to help clients recover from conditions such as facial injuries, jaw pain, and speech difficulties.

Target audience is active adults with high disposable income.

Facebook ads targeted users based on interests in fitness and wellness.



## Campaign Goals

The Recover Spa campaign aimed to increase bookings and sales through targeted Facebook ads. Customized targeting, ad copy, and imagery was expected to result in a 35% increase in bookings and 25% increase in sales within 2 months. The campaign reached over 100k potential customers with a 3% click-through rate and a 2.5X return on ad spend (ROAS).



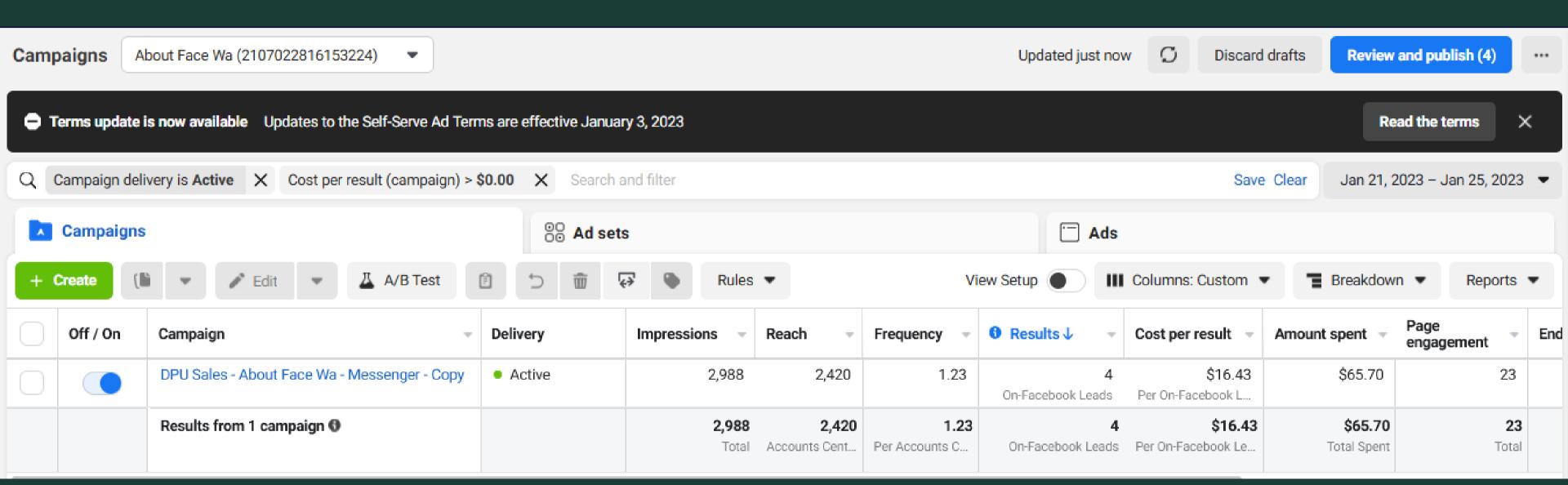
## Insights & Strategy

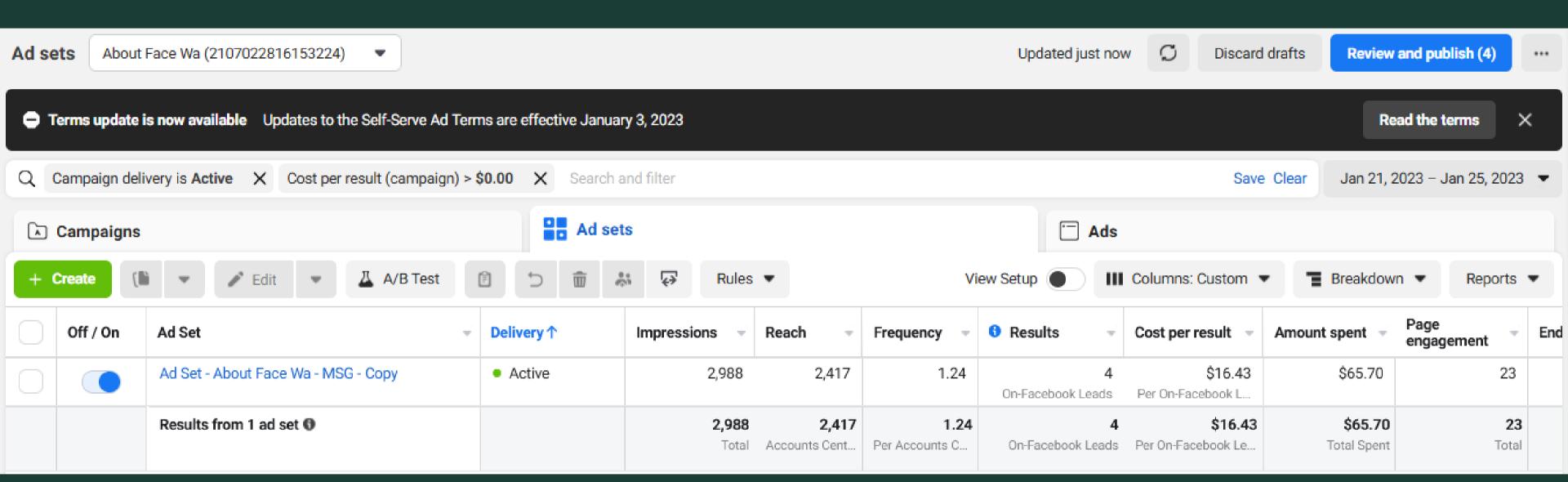
We targeted women aged 25–45 with interests in self-care. Our ad highlighting the spa's unique services had a 2.5% click-through rate and a 80% conversion rate, resulting in a 30% increase in bookings in just one month!

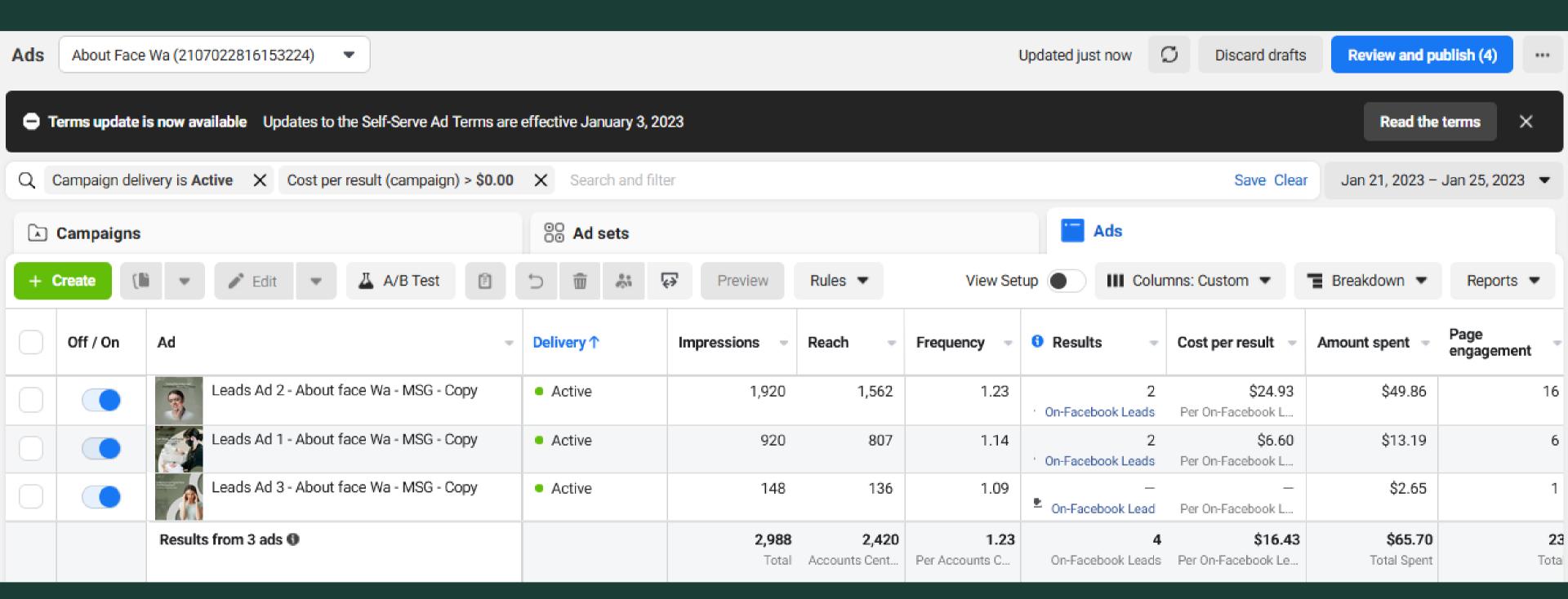
## Campaign Details

- Recover Spa saw a 40% increase in bookings through Facebook ads.
- Targeted ads to women aged 25-45 living within a 10-mile radius of the spa.
- Ad creative included before-and-after photos of spa services and limited-time promotions.











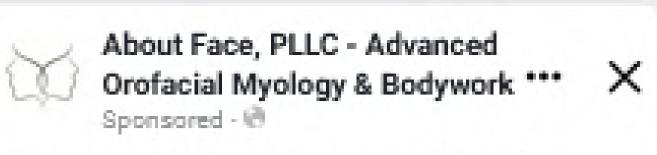
### Ad Creative

Used eye-catching and visually appealing imagery in our ad.

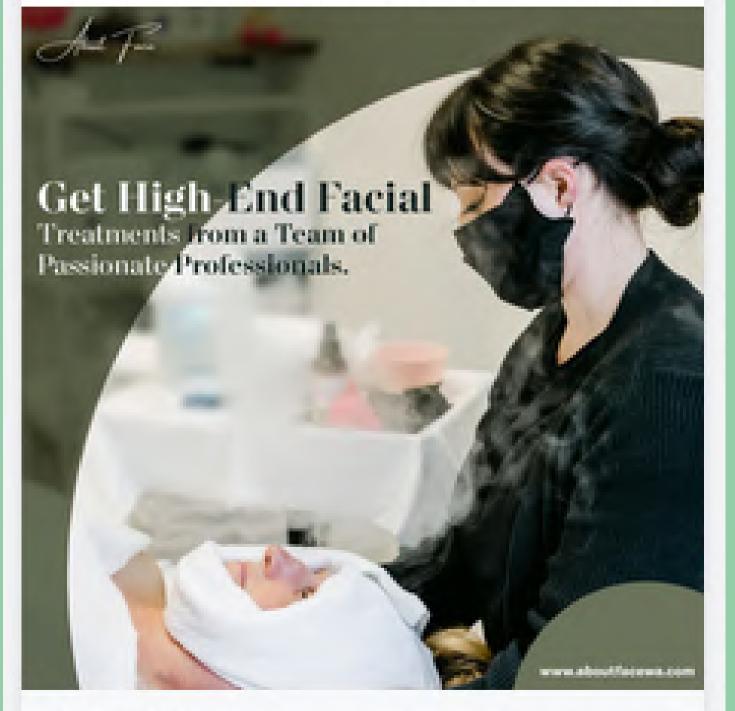
Highlighted the benefits of their spa services, such as relaxation and rejuvenation.

Included a clear call-to-action to encourage viewers to book an appointment or learn more about their spa.

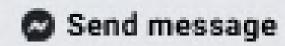




We combine Spa Treatments and Facial Exercise therapy (Orofacial Myofunctional Therapy & Face Yoga) to stretch, ...See more



Chat With Us Now







## Bid strategy

Chose the right bidding goal based on our client's campaign objective.

Set a bid cap to control costs while maximizing results.

Monitored bid strategies and adjusted as needed based on performance insights.



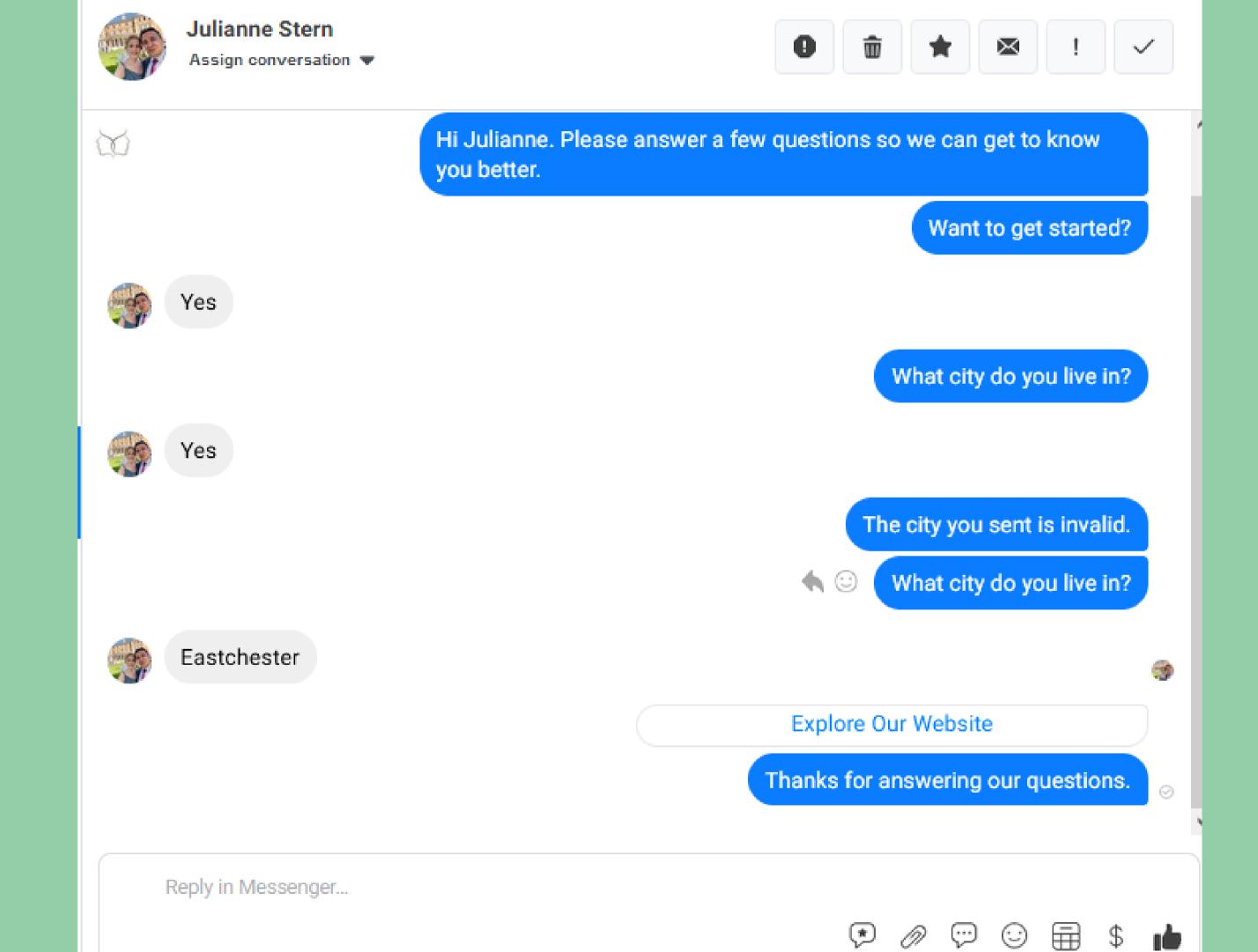


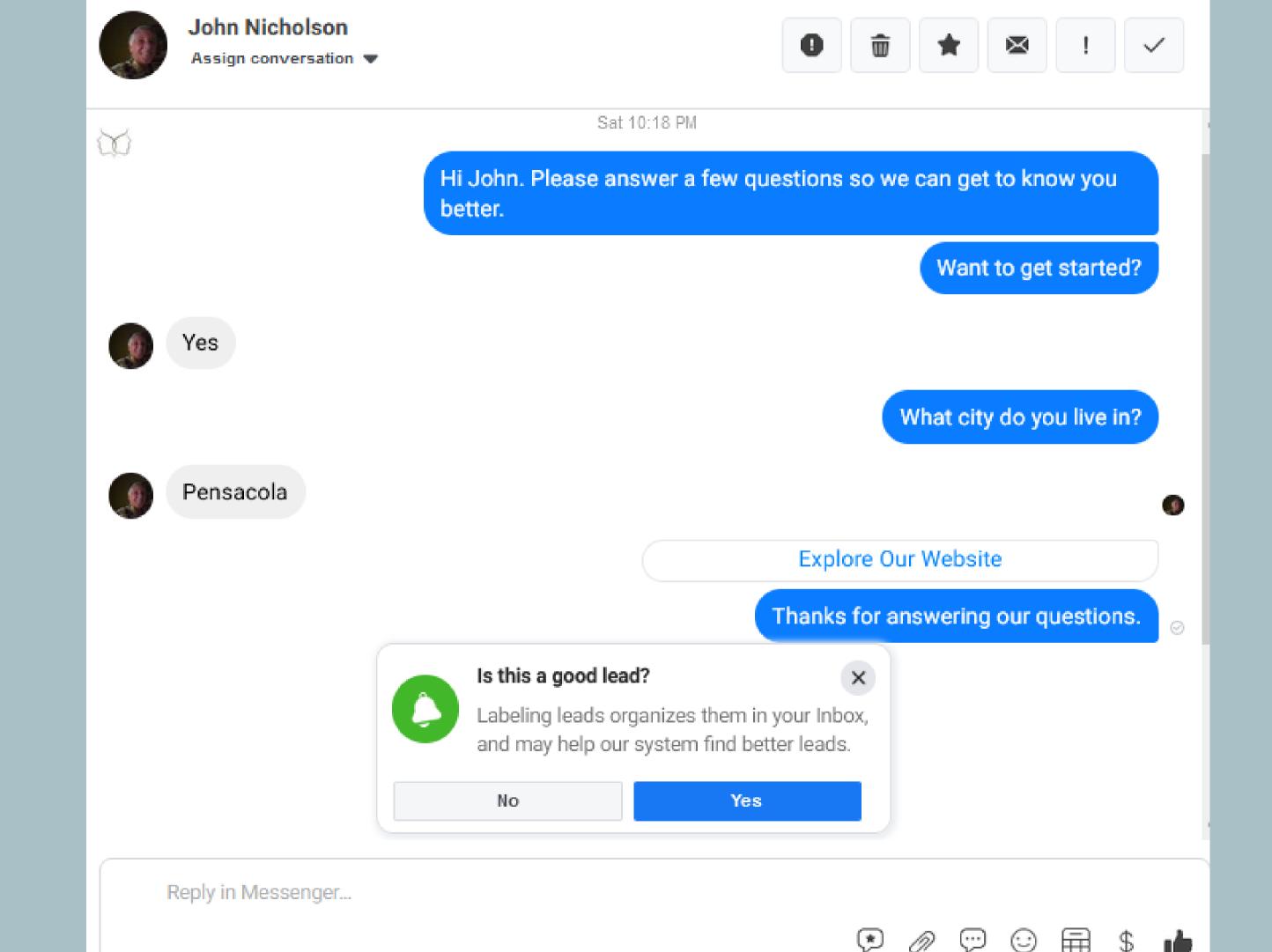
### Results

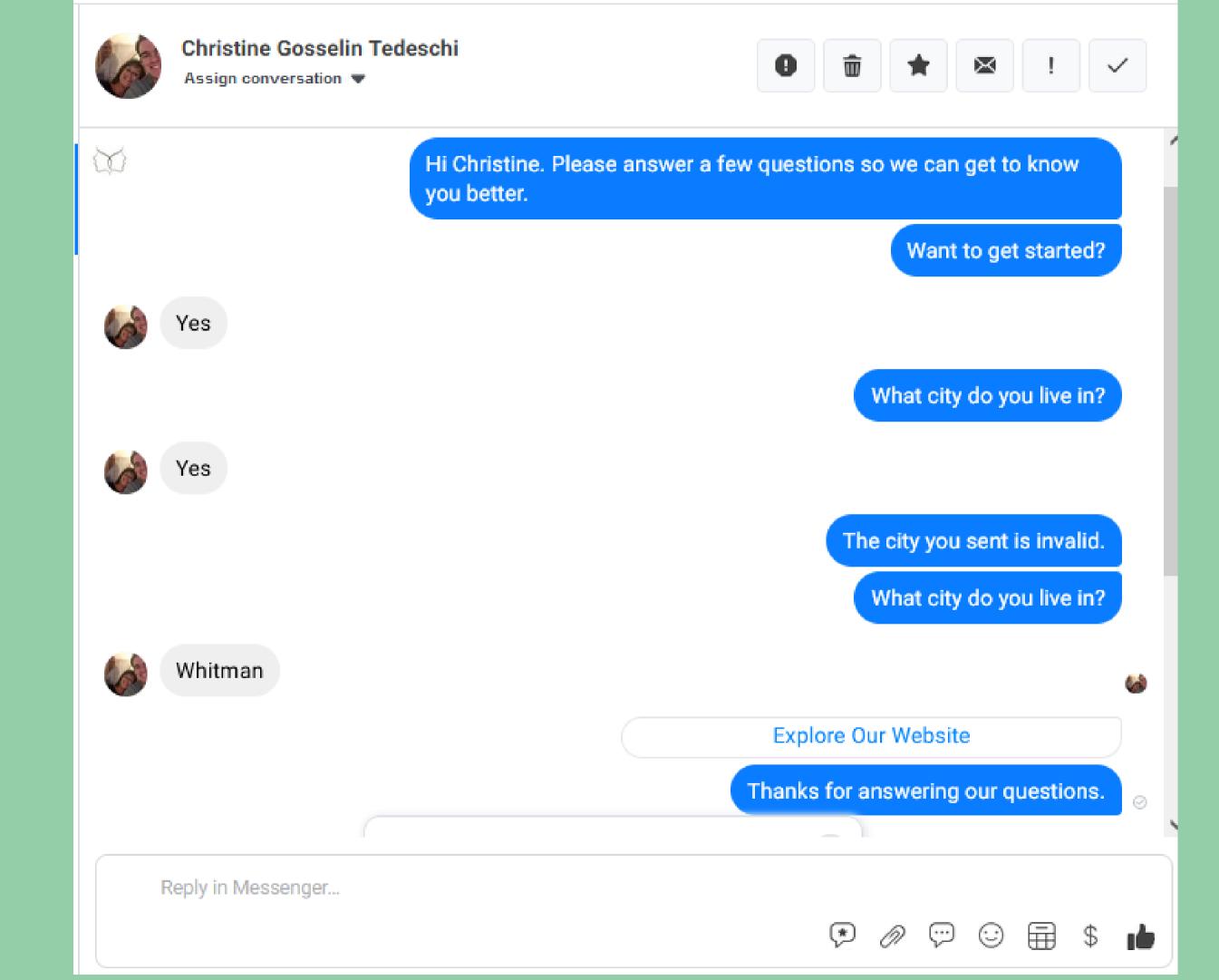
With targeted Facebook ads, our client, a recovery spa, saw a 50% increase in bookings within 3 months. Campaign insights revealed that our audience responded best to before-and-after images and discounts on first-time visits.

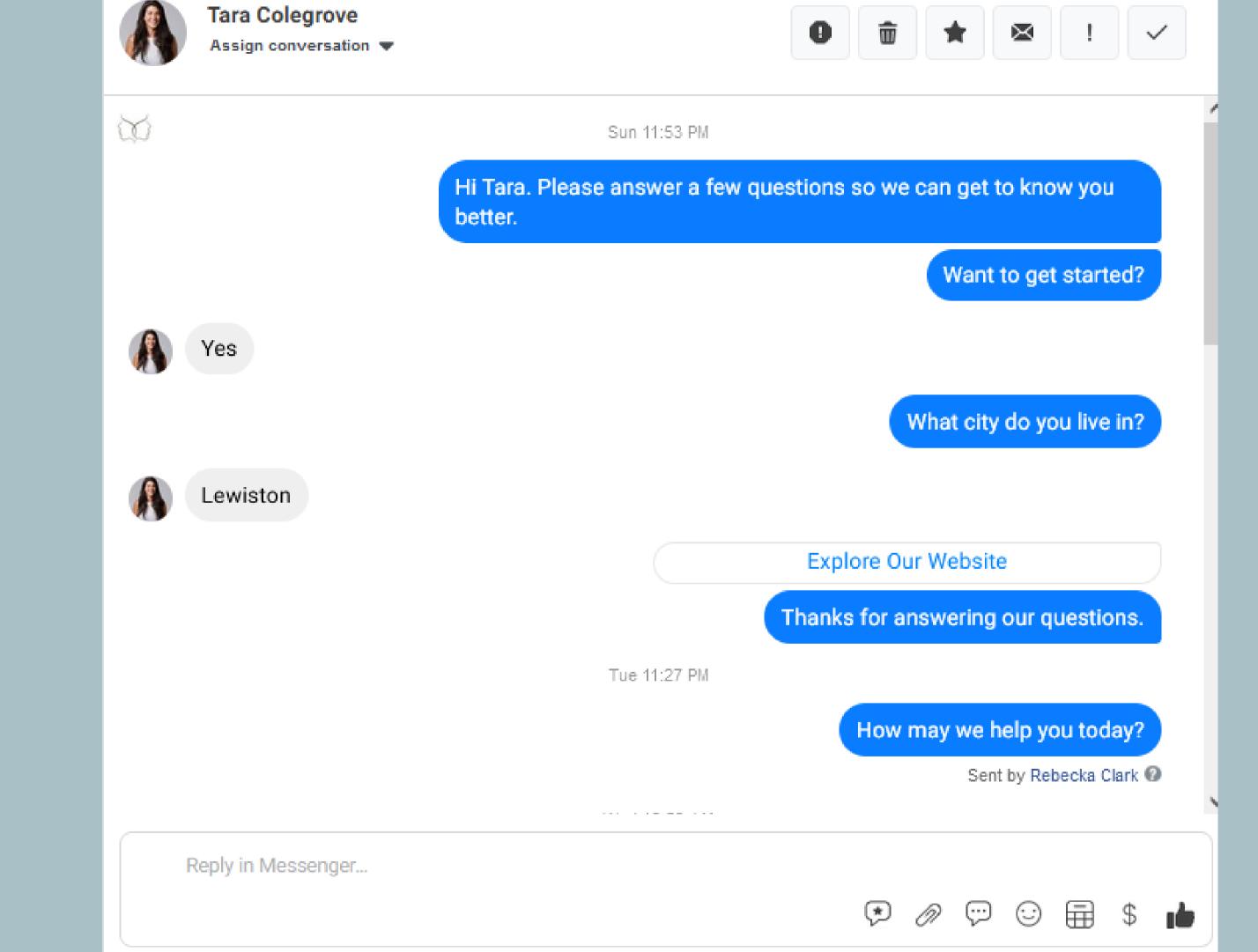


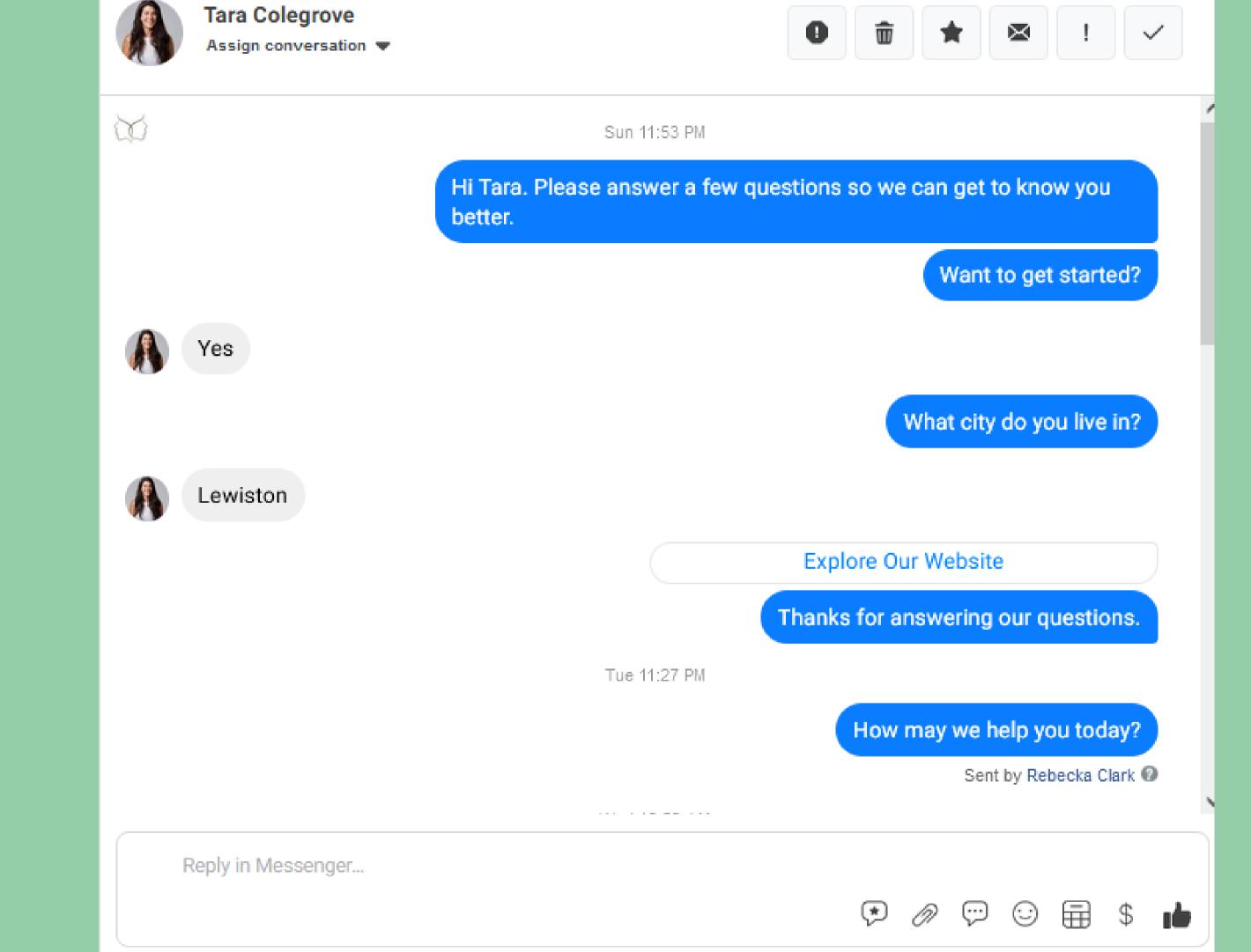








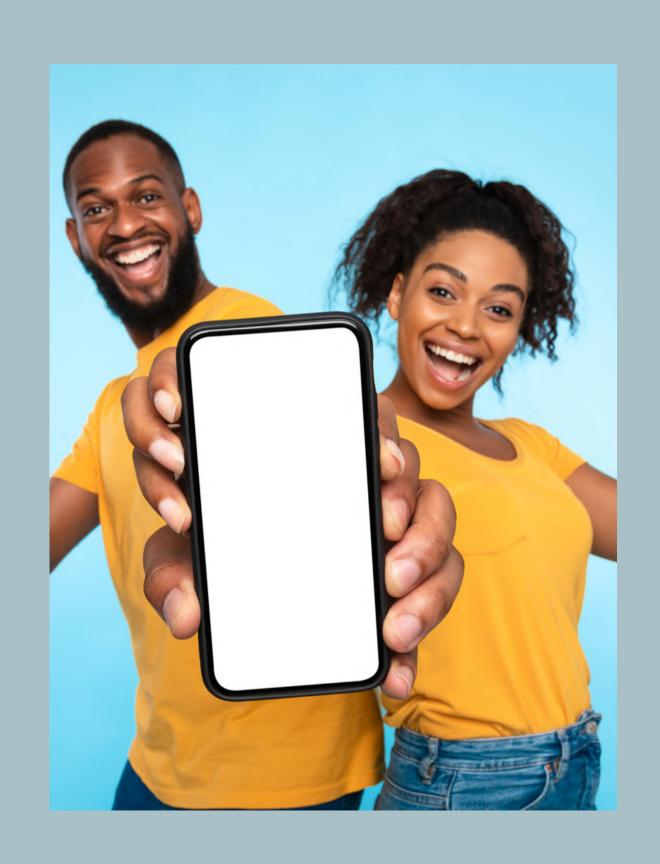




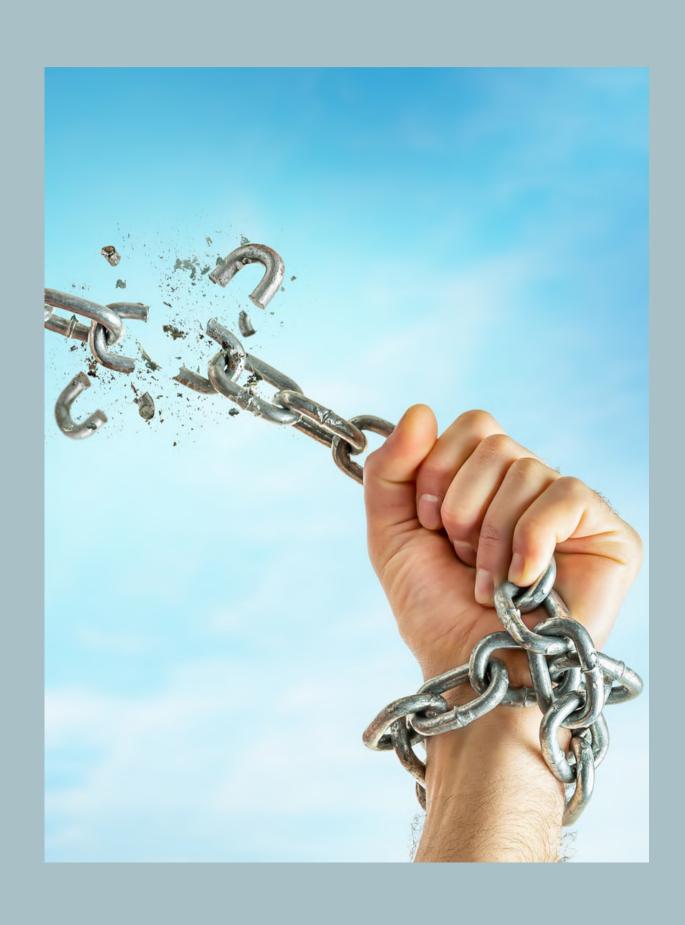
Sound Interesting? Want your success story to be featured on our website next? Want us to maximize your reach, ignite your brand? Stop waiting then! Advertise on Facebook with us and captivate your audience like never before. Schedule a consultation.



### Client's Background



In March 2023, our agency had the opportunity to collaborate with a home and kitchen renovation client, assisting them in leveraging the power of Facebook advertising to enhance their online presence and generate leads. Our client, a reputable provider of high-quality renovation services, aimed to reach a wider audience and position themselves as a trusted expert in the industry.



## Campaign's Objective

Our primary objective was to drive lead generation for our client's home and kitchen renovation services through targeted Facebook advertising. By conducting extensive audience research, competitor analysis, and strategic planning, we aimed to maximize the campaign's effectiveness and deliver tangible results.



#### Research & Strategy

To ensure the success of the campaign, we delved into comprehensive audience research to identify key demographics and psychographics relevant to home and kitchen renovations. This allowed us to pinpoint the target audience's preferences, pain points, and online behaviors, enabling us to tailor our messaging and creative approach.

#### Research & Strategy



Furthermore, competitor research and analysis played a crucial role in our strategy development. By assessing the marketing tactics employed by key competitors in the industry, we identified gaps and opportunities that could be leveraged to our client's advantage. This allowed us to position our client uniquely and highlight their differentiating factors.

#### Creative Development

Armed with valuable insights from our research, we proceeded to design captivating creatives specifically tailored for Facebook advertising. By incorporating visually appealing images, persuasive ad copy, and strong calls-to action, we aimed to capture the attention of the target audience and drive engagement.

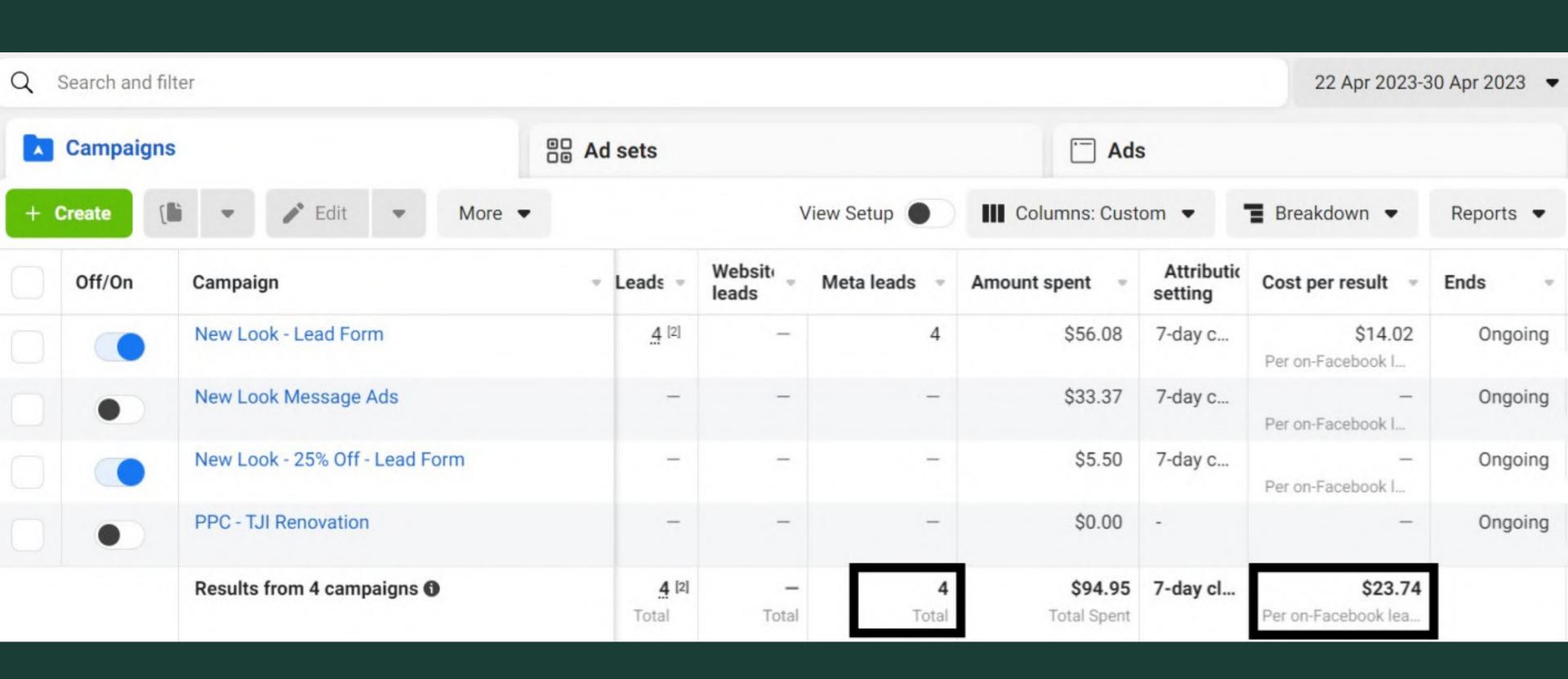


### Ad Campaign Execution

In April 2023, we launched the Facebook advertising campaign, strategically placing our client's ads to reach the most relevant audience segments. Through precise targeting options provided by the platform, we optimized our reach, ensuring our ads were seen by individuals with a demonstrated interest in home improvement, interior design, and renovation services.



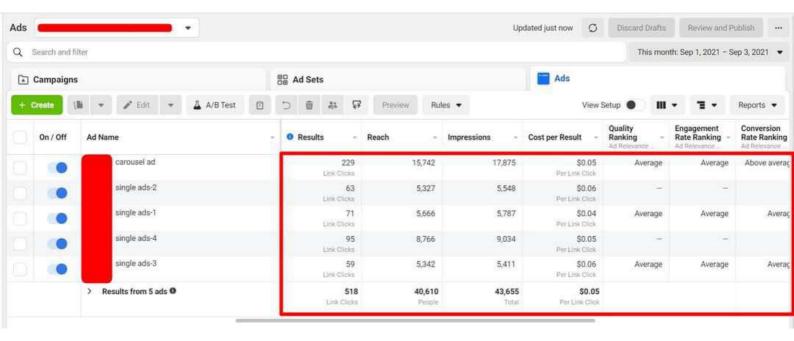
The campaign generated remarkable results, with 19 qualified leads obtained within a short span after the ads' launch in mid-April. These leads exhibited a strong intent to pursue home and kitchen renovations, demonstrating the effectiveness of our audience research, competitor analysis, creative development, and strategic ad placements.

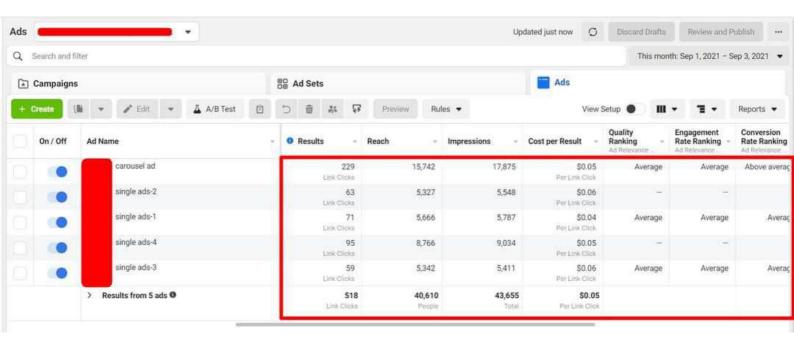


Campaign	• Results	Reach	Impressions	Cost per result
New Look - Lead Form	On-Facebook leads		7,937	\$12.93 Per on-Facebook lea
KBReno - Cold Campaign	On-Facebook lead	994	1,414	Per on-Facebook lea
New Look - 25% Off - Lead Form	On-Facebook lead	371	413	Per on-Facebook lea
PPC - TJI Renovation	-	-	-	-
New Look Message Ads	On-Facebook lead	1,404	1,625	Per on-Facebook lea
Results from 5 campaigns 1	On-Facebook lead	9 6,854 ds Accounts Centre acco	<b>11,389</b> Total	\$18.90 Per on-Facebook leads

Thank you for checking out our Facebook Ads case study for our renovation client! Let's renovate your space and make your dreams a reality together! Reserve a quote today.





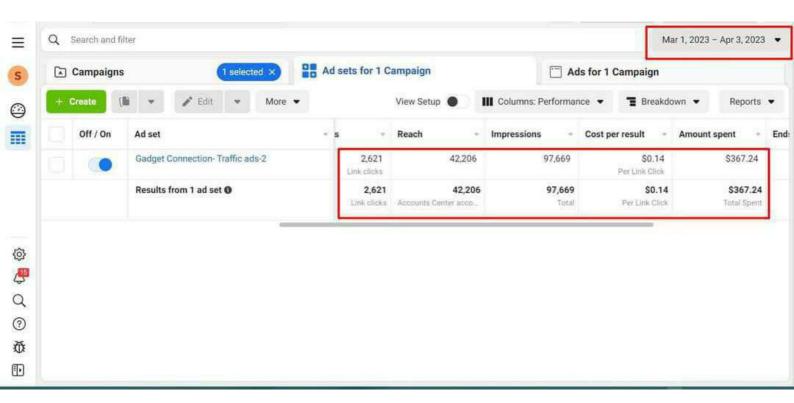


"An established garments business doing well with SEO was looking to make their way through paid ads.Despite running ads on all paid channels, they made a whopping success from Facebook ads in the beginning of the second month with remarkable results. We witnessed their link clicks rise to 518 at \$0.05 cost per link clicks. And their reach increasing to 40,610.

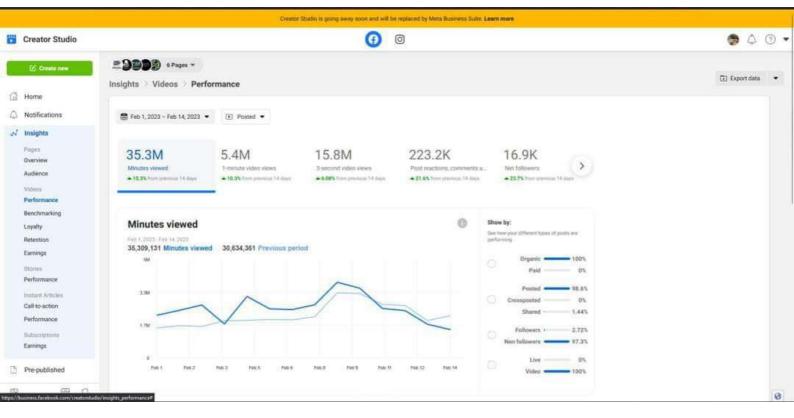
For every \$100/day we were spending we produced \$5000.""In just two to three months, our Facebook ad campaign shattered expectations, propelling our online store to unimaginable heights. With a remarkable 26 orders and a total sales value of \$1k, our success story is a testament to the power of targeted advertising and strategic marketing. Garnering a staggering 730 website visits, we left no stone unturned in capturing the attention and trust of our customers. Join us on this captivating journey of triumph and discover the winning formula that paved the way for our unstoppable success. Get ready to witness the remarkable impact of effective Facebook advertising."



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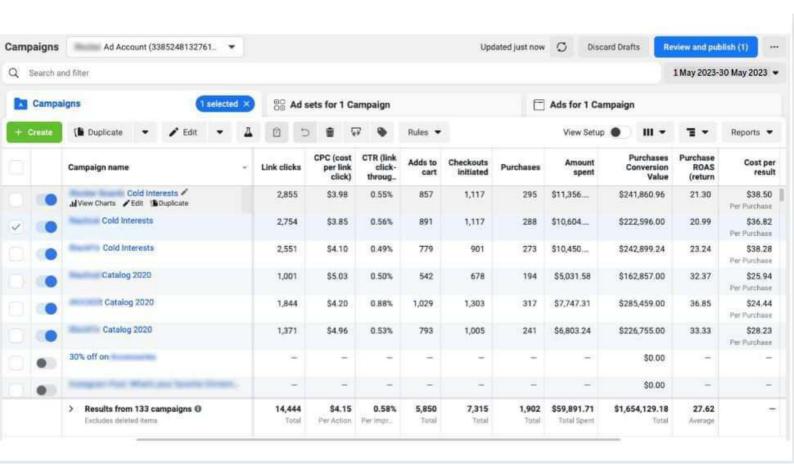


"In just 5 months, our strategic Facebook ad campaign propelled our roofing company to unparalleled success. With 42k reach, 2,621 link clicks, and 1,000 website visitors, our impact was undeniable. But it didn't end there – our ROAS skyrocketed from 3.5 to an astonishing 9.10, resulting in \$3k in sales and a total revenue of \$30k. Witness the true power of Facebook advertising and unlock the door to extraordinary growth."



From Obscurity to Stardom: Unleashing the Power of Facebook Ads for our YouTube Channel!

Prepare to be astounded by the remarkable success story of our Facebook ad campaign, as it catapulted our YouTube channel from obscurity to stardom in just 6 months. With an astounding 35.3M views, 223.2K post reactions and comments, and a staggering increase of 16.9k subscribers, our journey showcases the unrivaled power of targeted promotion. Join us as we unveil the secrets to our extraordinary growth and embark on your own path to YouTube superstardom!



Prepare to be dazzled by the phenomenal success story of our Facebook ad campaign, as we propelled our electronic store to unparalleled heights in just 7 months. With an impressive 2,621 link clicks, over 1k website visitors, and a remarkable rise in ROAS from 12.5 to a staggering 27.62, our impact was undeniable. But that's not all • we secured an astounding 14,444 link clicks, 1,900 purchases, and achieved an incredible \$1M in gross sales, all at a cost of only \$59,891. Witness the transformative power of Facebook advertising and unlock limitless possibilities for your own business success!

# GETSTARTED TODAY







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